

The Canadian Institute's 4th Annual Forum on

Negotiating with Aboriginal Communities

Developing and Implementing Agreements
Which Move Projects & Communities Forward

Learn about the Latest Developments Impacting Negotiations from:



Grand Chief Stan Beardy
Nishnawbe Aski Nation

Chief Linda Job
Taykwa Tagamou Nation



Chief Rodney Mark
Cree Nation of Wemindji



Raymond Ferris
Ring of Fire Co-ordinator
Matawa First Nations



David de Launay
Assistant Deputy Minister, Regional
Operations Division and Far North
Ministry of Natural Resources



Ken Noble
President, Nigig Power Corporation
Henvey Inlet First Nation



Franklin Roy
Director
Litigation Portfolio Operations
Outreach and Negotiations Directorate
Indian and Northern Affairs Canada



Bruno Steinke
Director of the Consultation
and Accommodation Unit
Indian and Northern Affairs

NEW THIS YEAR!

- EXPLORE the latest developments regarding *The Far North Act*
- GAIN insight into critical government perspectives impacting your negotiations
- SECURE essential lessons from the recent successful mining partnership with Goldcorp Inc.
- PREPARE for emerging trends in negotiations
- DISCOVER how the Henvey Inlet First Nation effectively negotiated a landmark deal for a wind farm project
- IMPLEMENT IBAs successfully using lessons learned from real life case scenarios

MITIGATE YOUR RISKS OF PROJECT DELAYS, LITIGATION AND ESCALATING COSTS THROUGH:

- NEGOTIATING successfully with Métis communities
 - LEARNING to navigate quasi-judicial bodies such as tribunals to safeguard your interests
 - UNDERSTANDING your negotiating partner's interests to discern win-win solutions
 - ANALYZING how the growth of Aboriginal corporations are changing negotiations
 - ACCURATELY discerning the appropriate negotiating parties despite overlapping claims
- ...and so much more!

PLUS! FOR ADDED, HANDS-ON VALUE, ENGAGE IN OUR PRE- AND POST-PROGRAM WORKSHOPS:

- A Fundamental Training in Interest Based Negotiations: Gaining Optimal Process and Results
- B A Nuts-and-Bolts Review of the Types of Agreements Typically Made Between Stakeholders
- C Developing an Effective Consultation Protocol
- D The Ins and Outs of Setting Up an Aboriginal Corporation



Register Now • 1-877-927-7936 • CanadianInstitute.com/Aboriginal



Develop and Maintain Optimal Relations By Understanding Best Practices Happening on the Ground!

Keep your competitive edge at the negotiating table and beyond by learning critical tips from the latest partnerships and developments between Aboriginal communities, industry and government. Don't let all your hard work and time during negotiations be frustrated – attend this program and learn to both develop and implement agreements SUCCESSFULLY!

At **The Canadian Institute's** exciting program on **"Negotiating with Aboriginal Communities"** get updates, innovative solutions and case studies through sessions specifically crafted to help you:

- Develop your negotiating skills through **cutting edge case studies** in a recent mining partnership, wind farm project and more
- Stay current on the **government's evolving approach** to negotiations impacting you and your projects from INAC
- **Implement IBA best practices** gleaned from a case study involving the Taykwa Tagamou Nation
- **Repair broken relationships** through top tips shared from a recent case study
- **Grow your network and share negotiating approaches** with Aboriginal community members, industry and government

To make the most of your time investment, sign up to attend our hands-on workshops:

- A Fundamental Training in Interest Based Negotiations: Gaining Optimal Process and Results**
- B A Nuts-and-Bolts Review of the Types of Agreements Typically Made Between Stakeholders**
- C Developing an Effective Consultation Protocol**
- D The Ins and Outs of Setting Up an Aboriginal Corporation**

Don't miss this opportunity to network with your peers and hear wide-ranging perspectives. Register today by calling **The Canadian Institute** at 1-877-927-7936, by faxing your registration to 1-877-927-1563 or by registering online at www.CanadianInstitute.com/Aboriginal.

We look forward to seeing you at the event in September!

WHO SHOULD ATTEND

Whether you are from an Aboriginal community, industry or government – if you are involved in business activities with or for Aboriginal peoples – you cannot afford to miss this event!

This is a "Must Attend Event" for:

- Negotiators and Mediators for Industry, Government and Aboriginal Communities
- Chiefs, Band Council Members and Officials and Other Aboriginal Leadership
- Industry Leadership and Managers of Aboriginal/Stakeholder Relations or Project Development
- Government Officials involved in Consultation or Negotiations
- Aboriginal and Environmental Policy & Affairs Advisors, Regulators
- In-House Counsel
- Lawyers Practicing Aboriginal, Corporate, Environmental, Real Estate, Energy, Mining, Constitutional, Administrative, Litigation, Oil & Gas, Forestry or Negotiations
- Consultants Specializing in Aboriginal, Business Development, Environmental and Resource Issues

SPONSORSHIP & EXHIBITION OPPORTUNITIES

Maximize your organization's visibility in front of key decision-makers in your target market. For more information, contact Director Business Development **Daniel Gellman** at 416-927-0718 ext. 7389, toll-free 1-877-927-0718 ext. 7389 or by email at d.gellman@CanadianInstitute.com

SPEAKER FACULTY

Chair:



Jean Gagné

Partner, Fasken Martineau DuMoulin LLP

Speakers:

Juli Abouchar

Partner, Willms & Shier Environmental Lawyers LLP

R. Martin Bayer

Partner, Weaver Simmons LLP

Grand Chief Stan Beardy

Nishnawbe Aski Nation

Cherie Brant

Willms & Shier Environmental Lawyers LLP

Thomas Brett

Partner, Fogler Rubinoff LLP

David de Launay

Assistant Deputy Minister
Regional Operations Division and Far North
Ontario Ministry of Natural Resources

Aaron Detlor

Barrister & Solicitor

Raymond Ferris

Ring of Fire Co-ordinator, Matawa First Nations

Jean M. Gagné

Partner, Fasken Martineau LLP

Sandra Gogal

Partner, Miller Thomson LLP

D. Brian Hay

Manager, and Head Aboriginal Affairs Practice
National Public Relations

Chief Linda Job

Taykwa Tagamou Nation

Lorraine Land

Partner, Olthuis Kleer & Townshend LLP

Jason Madden

Partner, JTM Law

Chief Rodney Mark

Cree Nation of Wemindji

John Paul Murdoch

Partner, Morin & Murdoch Avocats

Ken Noble

President, Nigig Power Corporation
Henvey Inlet First Nation

John Rowinski

Barrister and Solicitor, Law Office of John Rowinski

Franklin Roy

Director, Litigation Portfolio Operations
Outreach and Negotiations Directorate,
Litigation Management and Resolution Branch
Indian and Northern Affairs Canada

Jerome N. Slavik

Partner, Ackroyd LLP

Paul B. Somerville

Board Member, Ontario Energy Board

Bruno Steinke

Director of the Consultation and Accommodation
Unit, Indian and Northern Affairs

Brian Todd

Legal Counsel
Ontario Ministries of Energy and Infrastructure

Cyndy Vanier, C. Med.

Principal, Vanier Consulting Ltd.

Register at 1-877-927-7936 or in Toronto 416-927-7936 or www.CanadianInstitute.com/Aboriginal

DAY 1 – Wednesday, September 21, 2011

8:15 Registration and Coffee Served

8:45 **Opening Remarks from the Chair**

9:00 **Optimizing Negotiation Outcomes Through Effective Government Relations**

Franklin Roy

Director, Litigation Portfolio Operations, Outreach and Negotiations
Directorate, Litigation Management and Resolution Branch
Indian and Northern Affairs Canada (INAC)

Bruno Steinke

Director of the Consultation and Accommodation Unit
Indian and Northern Affairs Canada (INAC)

Brian Todd

Legal Counsel, Ontario Ministries of Energy and Infrastructure

- Clarifying the complicated interplay of Aboriginal rights, title, treaties and traditional territories found in negotiations
- Understanding the Crown's role, perspective and approach in negotiations
- Which Crown and what duty?
- How do provincial and federal governments interpret their role in the consultation and negotiation process?
- How do the federal and provincial Crowns fulfill their duties to consult?
 - understanding the role of accommodation and impact benefit agreements in meeting the Crown's duty to consult
- How has the legal duty to consult created opportunities and challenges in negotiations?
- Where is the government going next regarding consultations and negotiations?
- Optimizing your relationship with the government
 - what can industry and Aboriginal communities expect government to pay and/or be responsible for?
 - what capacity-building funding is available to assist communities in negotiations with the government, with industry?
- Advancing claims in and outside of the courts: Channels and choices
 - what sorts of compensation and other benefits result from the various processes by which Aboriginal communities advance their claims?

10:30 **Networking Refreshment Break**

10:45 **CASE STUDY: CREE NATION & GOLDCORP INC. Step By Step Development of Mutually Beneficial Partnerships Through Respectful Negotiations**

Chief Rodney Mark

Cree Nation of Wemindji

Jean M. Gagné

Partner, Fasken Martineau LLP

John Paul Murdoch

Partner, Morin & Murdoch Avocats

In this exciting session, learn from the key negotiating partners behind a recent groundbreaking deal between the Cree Nation and Goldcorp Inc. for the development of a gold mining project in Quebec. The speakers will discuss how a focus on joint management and implementation of various aspects of the project helped solidify the relationship over the course of 4 years. Also, we will review how these parties ensured continuity despite changes in leadership on both sides of the table. Importantly, respect for the Cree Nation's relationship to and knowledge of the land was a hallmark of this agreement.

12:30 **Networking Luncheon**

1:45

Ensuring All the Correct Parties Are at the Negotiating Table to Avoid Delays & Litigation

John Rowinski

Barrister and Solicitor, Office of John Rowinski

Determining your correct negotiating partners has increasingly become more complicated as overlapping and competing claims appear all over the map. Even after determining the correct communities, proponents have to ensure agreements are binding. For Aboriginal communities, protecting their interests is also a challenge as they may not have the capacity to pursue litigation and thus do not get the proper acknowledgement from government and/or industry regarding their claim.

- Pinpointing the communities and determining a contact person to give notice to an Aboriginal community of your intentions
- Analyzing key issues in Aboriginal self-government that impact who has authority at the negotiating table
 - traditional vs. elected leadership
 - to what extent can a governing council or chiefs bind the community?
 - what happens to pending or existing agreements when a new chief is elected?
- Limiting the risks when key parties are absent from negotiations: Best practices
- Confidently navigating negotiations with 2 or more Aboriginal communities
 - what concrete steps can you take to resolve demands of exclusivity in these circumstances?
- How do you ensure status at the negotiation table if you have no treaty nor court decision?

2:45

Networking Refreshment Break

3:00

CASE STUDY: Restoring Broken Relationships and Proactively Preventing Disputes

Cyndy Vanier, C. Med.

Principal, Vanier Consulting Ltd.

With millions of dollars of investment on the industry's side and great potential for economic development for a community all at stake, repairing a torn relationship becomes imperative. In this important session, learn key insights from a CASE STUDY about how relationships can be turned around through careful negotiations.

- Critical strategies to regaining trust and restoring the relationship after disputes/difficulties
- Stressing the importance of early engagement to facilitate smooth negotiations
- How can parties address the issue of dispute resolution during negotiations?
- Which clauses have been effective in resolving disputes?
- Navigating the pros and cons of binding arbitration/mediation, litigation and other clauses
- Reconciling multiple legal traditions through dispute resolution mechanisms
- How to address past grievances that an Aboriginal community may have to avoid delays in your project

3:45

Successfully Negotiating With Municipalities and Quasi-Judicial Bodies

Moderator:

Cyndy Vanier, C. Med.

Principal, Vanier Consulting Ltd.

Panel:

Aaron Detlor

Barrister & Solicitor

Lorraine Land

Partner, Olthuis Kleer & Townshend LLP

Paul B. Sommerville

Board Member, Ontario Energy Board

Although not technically the Crown, more and more entities such as municipalities and quasi-judicial bodies are involved in negotiations with proponents and Aboriginal communities. Learn how to navigate this complicated and difficult area of the law and to resolve issues in negotiations with these entities.

- What is the role of municipalities in negotiations?
- How can communities and proponents work constructively with municipalities to improve conditions and infrastructure on reserves?
- Understanding how tribunals and other quasi-judicial bodies are navigating the recent decision of the Supreme Court in *Rio Tinto Alcan Inc., et al. v. Carrier Sekani Tribal Council*
- Learning key strategies to deal with such entities effectively

5:00 **Concluding Remarks from the Chair**

DAY 2 – Thursday, September 22, 2011

8:15 **Coffee Served**

8:45 **Opening Remarks from the Chair**

9:00 **Exploring the Impact of *The Far North Act* for All Stakeholders**

Grand Chief Stan Beardy

Nishnawbe Aski Nation

David de Launay

Assistant Deputy Minister, Regional Operations Division and Far North, Ontario Ministry of Natural Resources

- Understanding and reconciling industry and Aboriginal objections to *The Far North Act*
 - what solutions are there to industry concerns?
 - what are the concerns of Aboriginal communities and how can they be addressed?
 - how close is the *Act* to becoming law?
- Analyzing the land use planning initiated by the *Act*
 - how will the shared decision making work on the ground?
 - how do such provisions provide more opportunity for land and resource development?
- Examining the impact on the highly publicized Ring of Fire region
- What negative or positive effects are being felt in this area because of this legislation?
- What critical steps can stakeholders take to protect their interests in the North?

10:15 **Networking Refreshment Break**

10:30 **Best Practices to Adopt: Learning from Recent Experiences of Negotiating and Implementing IBAs and Transmission and Construction Procurement**

Moderator:

Juli Abouchar

Partner, Willms & Shier Environmental Lawyers LLP

Panel:

Chief Linda Job

Taykwa Tagamou Nation

Cherie Brant

Willms & Shier Environmental Lawyers LLP

This session will give you a bird's eye view of the challenges that are faced during each milestone of negotiating and implementing long-term agreements between stakeholders. Take this opportunity to learn the pitfalls to avoid and key strategies that have helped a mine and transmission line project to move

forward while benefitting a number of First Nations. This discussion will center around best practice take-aways that should be considered by proponents who want their carefully negotiated agreements to stand over time.

11:45 **Engaging Successfully with Communities: Understanding Emerging Trends**

Raymond Ferris

Ring of Fire Co-ordinator, Matawa First Nations

- What emerging trends must proponents be prepared to meet in negotiations?
- Outlining best practices in approach and negotiations from the First Nations perspective
- How are First Nations balancing competing interests when development is proposed?
- How can proponents/government prepare and help the process along?

12:30 **Networking Luncheon**

1:45 **CASE STUDY: Strategies Used by the Henvey Inlet First Nation to Secure a Highly Lucrative Wind Farm Project**

Ken Noble

President, Nigig Power Corporation (Henvey Inlet First Nation)

D. Brian Hay

Manager, and Head Aboriginal Affairs Practice National Public Relations

Learn from the experiences of the Henvey Inlet First Nation who has recently signed a landmark deal through its Nigig Power Corporation for a wind farm project that will boost the local economy and provide unprecedented opportunities for the community

- How can proponents be prepared to negotiate effectively with Aboriginal companies?
- What kinds of companies and corporations are being set up in Canada by Aboriginal communities and/or individuals?
- How are the increasing number of Aboriginal corporations changing negotiations for everyone?

3:45 **Networking Refreshment Break**

3:15 **Exploring The Latest in Métis Litigation and Trends Shaping Negotiations**

Jason Madden

Partner, JTM Law

- Overview of Métis Litigation impacting negotiations across Canada
- Métis harvesting rights cases (*R. v. Hirsekorn*, *R. v. Valtour*, *R. v. Cormier*)
- Consultation related cases (*Smith Landing First Nation v. Canada and Ken Hudson*)
- Métis cases at the Supreme Court of Canada (*Cunningham v. Peavine Métis Settlement and Alberta; Manitoba Métis Federation v. Manitoba and Canada*)
- Who to consult within the Métis context?: Attempting to answer the community conundrum
- Learning from examples of Métis negotiations involving consultation and accommodation (Ontario, Manitoba, Saskatchewan)

4:00 **Analyzing the Recent Trend Towards Win-Win Limited Partnerships for Sustainable Development**

Thomas Brett

Partner, Fogler Rubinoff LLP

An explosion of new innovative partnerships in sustainable development are appearing on the market. In this session, learn about the creative negotiations and agreements which are making the most of government incentives, new regulations and the increasing capacity of communities to engage in meaningful partnerships.

- Understanding the provisions of the *Green Energy Act* and the financial incentives therein
- What is the 'Aboriginal adder' and how can your company take advantage of this incentive?

- Key clauses to include in such agreements which will help avoid litigation and delays
- Structuring your agreements to protect all stakeholders

4:45 **Concluding remarks by the Chair – Program Concludes**

PRE-PROGRAM WORKSHOPS

Tuesday, September 20, 2011

9:00 a.m. – 12:00 p.m.

A **Fundamental Training in Interest Based Negotiations: Gaining Optimal Process and Results**

Jerome N. Slavik
Partner, Ackroyd LLP

Understanding the point of view and interests of all sides at the negotiating table can mean the difference between a successful conclusion to your negotiation or a stalemate and loss of the project. In this session, build the foundational skills you absolutely must have and learn how to properly prepare so that you can meet your negotiating partner with confidence.

- Using interest-based negotiations to achieve success in forming Aboriginal-industry agreements
- Preparing for negotiations: What you need to do before meeting the other side
- Which interest-based negotiations strategies are compatible with Aboriginal traditions?
- How can interest-based negotiations save time and money?

1:30 p.m. – 4:30 p.m.

B **A Nuts-and-Bolts Review of The Types of Agreements Typically Made Between Stakeholders**

Sandra Gogal
Partner, Miller Thomson LLP

Take the opportunity to learn from our expert workshop leader about agreements available to stakeholders from early engagement through to negotiations and beyond. This crucial knowledge will help you to effectively assess what agreements you have available to save time and money during negotiations.

- What is the purpose and value of these preliminary agreements?
- When do you use which preliminary agreement?
- When might each of these early stage agreements be binding or enforceable?
- Drafting effective pre-transaction agreements
- When is an exploration agreement required?
- What is the Aboriginal/Industry influence on decisions regarding exploration permits?
- Evaluating whether or not an IBA is the correct solution: critical considerations and provisions
- Quickly exploring Collaborative Agreements, Joint Ventures, Limited Partnerships, Equity provisions and Revenue Sharing
- Evaluating provisions which might cause challenges for different stakeholders

POST-PROGRAM WORKSHOPS

Friday, September 23, 2011

9:00 a.m. – 12:00 p.m.

C **Developing an Effective Consultation Protocol**

John Rowinski
Office of John Rowinski

In this unique half day workshop, delegates will work together in an intimate setting to create an effective consultation protocol to address their community's specific needs. With communities bombarded with consultation requests, an effective protocol can help bring order and efficiency regarding such requests. Consultation protocols can be shared on an anonymous basis for review and comment. Our experienced workshop leader will lend his extensive experience to ensure you walk away with a clear grasp on how to develop an consultation protocol from scratch.

- Understanding the legal aspects of the Consultation framework
- Analyzing Protocols to pinpoint useful and strategic language that will ensure success for your community
- How to draft in the requirement for crucial capacity funding
- Assessing specific Protocol clauses to determine which ones have worked and which ones do not
- How to build council and community consensus around the Protocols once they are developed
- Creating and providing you with a template to assist you with any future Protocols you will be called upon to develop

1:30 p.m. – 4:30 p.m.

D **The Ins and Outs of Setting Up an Aboriginal Corporation**

R. Martin Bayer
Partner, Weaver Simmons LLP

There is a growing awareness amongst Aboriginal communities and individuals that the resources found within their traditional lands can be used to create financial independence for future generations. Take this masterclass to learn the important aspects of setting up such a company to most effectively take advantage of your resources.

- Examining the legal issues surrounding Aboriginal corporations
- Briefly analyzing the different types of companies, corporations and partnerships available to Aboriginal communities
- Tools for assessing the need and/or advantage for your community in choosing this route to engage proponents
- How to gain community buy-in for such an entity
- Navigating the complicated tax implications for Aboriginal companies
- Structuring corporations to meet the unique needs of the community and/or Aboriginal individuals
- Addressing challenges in negotiating with other Aboriginal communities

LEGAL ACCREDITATION



This program can be applied towards 9 of the 12 hours of annual Continuing Professional Development (CPD) required by the **Law Society of Upper Canada**. Please note that these CPD hours are not accredited for the New Member Requirement.

This program has been approved by the **Law Society of Saskatchewan** for 11 CPD hours for the conference. Members will also receive 3 additional CPD credit hours for the attendance at each of the workshops.

The same number of hours may be applied toward your continuing legal education requirements in **British Columbia**.

The **Barreau du Quebec** automatically recognizes the same number of hours for this training activity, the latter having been accredited by another Law Society subject to MCLE.

Attendance at this program by members of the **Law Society of Alberta** may be submitted to the Law Society for Continuing Professional Development credits.

Register at 1-877-927-7936 or in Toronto 416-927-7936 or www.CanadianInstitute.com/Aboriginal

Negotiating with Aboriginal Communities

REGISTRATION FORM

To expedite your registration, please mention your Priority Service Code

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Aboriginal Relations Manager, Legal Counsel, Economic Development Officer, Negotiator



PROGRAM CODE: 298L12-TOR

YES! Please register the following delegate for Negotiation with Aboriginal Communities

Register 4
for the price of 3!

Fee Per Delegate	Register & Pay by June 3, 2011	Register & Pay by August 19, 2011	Register & Pay after August 19, 2011
<input type="checkbox"/> ELITEPASS*: Program + All Workshops	\$3775 + 13% HST	\$3975 + 13% HST	\$4175 + 13% HST
<input type="checkbox"/> Program + 3 Workshops <input type="checkbox"/> A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D	\$3280 + 13% HST	\$3480 + 13% HST	\$3680 + 13% HST
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SPECIAL PRICING FOR ABORIGINAL COMMUNITIES*			
<input type="checkbox"/> ELITEPASS*: Program + All Workshops	\$3375 + 13% HST	\$3375 + 13% HST	\$3575 + 13% HST
<input type="checkbox"/> Program + 3 Workshops <input type="checkbox"/> A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D	\$2880 + 13% HST	\$2880 + 13% HST	\$3080 + 13% HST
<input type="checkbox"/> Program + 2 Workshops <input type="checkbox"/> A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D	\$2385 + 13% HST	\$2385 + 13% HST	\$2585 + 13% HST
<input type="checkbox"/> Program + 1 Workshop <input type="checkbox"/> A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D	\$1890 + 13% HST	\$1890 + 13% HST	\$2090 + 13% HST
<input type="checkbox"/> Program (on site)	\$1395 + 13% HST	\$1395 + 13% HST	\$1595 + 13% HST
<input type="checkbox"/> Live Webcast (Program Only)		\$1095 + 13% HST	

Program participants will receive a CD-ROM of the program materials as part of their registration fee.
 Please add a copy of the *Program Proceedings (BINDER) to my order for \$195 + \$21.95 (S&H) + applicable taxes *Published and shipped within 4 weeks from program
 I cannot attend, but I would like to purchase the CD-ROM for \$320 + 15.95 (S&H) + applicable taxes

*ELITEPASS is recommended for maximum learning and networking value.

STEP 1

CONTACT DETAILS

NAME _____ POSITION _____

ORGANIZATION _____

ADDRESS _____

CITY _____ PROVINCE _____ POSTAL CODE _____

TELEPHONE _____ FAX _____

EMAIL _____

TYPE OF BUSINESS _____ NO. OF EMPLOYEES _____

APPROVING MANAGER _____ POSITION _____

STEP 2

PAYMENT

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I have enclosed my cheque for \$ _____ including applicable taxes made payable to **The Canadian Institute** (GST No. 84221 1153 RT0001)

Wire Transfer (\$CAD)

Please quote the name of the attendee(s) and the program code 298L12 as a reference.
 Beneficiary: **The Canadian Institute**
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STEP 3

TOP REASONS TO ATTEND

- ✓ Identify key strategies to implement IBAs effectively
- ✓ Top tips to restore broken or damaged relationships
- ✓ Learn how the *The Far North Act* impacts your negotiations
- ✓ Pick up winning tips from case studies to protect your interests

5 EASY WAYS TO REGISTER

- Phone:** 1-877-927-7936 or 416-927-7936
- Fax:** 1-877-927-1563 or 416-927-1563
- Email:** CustomerService@CanadianInstitute.com
- Mail:** **The Canadian Institute**
1329 Bay Street
Toronto, Ontario M5R 2C4
- Online:** www.CanadianInstitute.com/Aboriginal

ADMINISTRATIVE DETAILS

VENUE: Marriott Bloor Yorkville
 ADDRESS: 90 Bloor Street East, Toronto, ON
 TEL.: 416-961-8000

Hotel Reservations

For information on hotel room availability and reservations, please contact the Marriott Bloor Yorkville at 416-961-8000. When making your reservation, please ask for "The Canadian Institute's Preferred Corporate Rate".

Registration Fee

The fee includes the program, all program materials, continental breakfasts, lunches and refreshments.

Program Materials

Program participants will receive a comprehensive set of program materials prepared by the speakers. If you have paid and are unable to attend, these will be shipped to you upon request only. Request must be received within 30 days upon conclusion of the program.

Payment Policy

Payment must be received in full by the program date to ensure admittance. All discounts will be applied to the Program Only fee (excluding add-ons), cannot be combined with any other offer, and must be paid in full at time of order. Group discounts available to individuals employed by the same organization. *Employees of Aboriginal councils, boards, bands, governments, and nations qualify for the special Aboriginal discount. Group discounts available to individuals employed by the same organization. Groups of 4 will be invoiced individually at 25% off the available rate at the time of registration. For groups of 5 or more please call 1-877-927-7936 for additional discounts.

Cancellation and Refund Policy

You must notify us by email at least 48 hrs in advance if you wish to send a substitute participant. Delegates may not "share" a pass between multiple attendees without prior authorization. If you are unable to find a substitute, please notify **The Canadian Institute** in writing no later than 10 days prior to the program date and a credit voucher will be issued to you for the full amount paid. Credit Vouchers are valid for 1 year and are redeemable against any other program by **The Canadian Institute**. If you prefer, you may request a refund of fees paid less a 25% service charge. No credits or refunds will be given for cancellations received after 10 days prior to the program date. **The Canadian Institute** reserves the right to cancel any program it deems necessary and will, in such event, make a full refund of any registration fee, but will not be responsible for airfare, hotel or other costs incurred by registrants. No liability is assumed by **The Canadian Institute** for changes in program date, content, speakers or venue.